

Message Text

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PAGE 01 MANAMA 01549 171351Z
ACTION EB-07

INFO OCT-01 NEA-10 ISO-00 COME-00 MMO-04 USIA-15 /037 W
-----092885 171354Z /46

R 171220Z JUL 77

FM AMEMBASSY MANAMA BAHRAIN
TO SECSTATE WASHINGTON DC 4955
INFO AMEMBASSY ABU DHABI UAE
AMCONGEN DHAHRAN SAUDI ARABIA
AMEMBASSY DOHA QATAR
AMEMBASSY JIDDA SAUDI ARABIA
AMEMBASSY KUWAIT KUWAIT
AMEMBASSY MUSCAT OMAN
AMEMBASSY TEHRAN IRAN

UNCLAS MANAMA 1549

E.O. 11652 : N/A

TAGS : BEXP, AFSP, BA

SUBJECT : COMMERCIAL ACTION PROGRAMS FOR FISCAL YEAR
1978: BAHRAIN

REF : STATE 166272

1. EMBASSY MANAMA DOES NOT PLAN TO SUBMIT CAP OUTLINE FOR FY 78. THE OVERWHELMING REALITY OF OUR COMMERCIAL SITUATION IS SMALL MARKET SIZE AND THE DERIVATIVE, REACTIVE NATURE OF THE ECONOMY. ON THE OTHER HAND, BAHRAIN EXISTS IN A TRULY BOOM REGIONAL ECONOMY AND IN RECOGNITION OF THIS FACT WE HAVE IN THE PAST SUGGESTED (AT CONFERENCES) THAT A REGIONAL CAP OR COUNTRY COMMERCIAL PROGRAM (CCP) BE PREPARED TO INCORPORATE THE SMALLER PERSIAN GULF STATES (KUWAIT, BAHRAIN, QATAR, UNITED ARAB EMIRATES, OMAN).

2. THE COMMERCIAL SUCSESSES OF THE PAST FEW YEARS FOR WHICH THE EMBASSY CAN CLAIM ANY CREDIT HAVE BEEN THE
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RESULT OF BAHRAIN BEING INCLUDED IN REGIONAL COMMERCIAL DEVELOPMENT PLANS, TRADE MISSIONS, TECHNICAL SEMINARS, ETC. WE EXPECT SUCH WILL CONTINUE TO BE THE CASE AND ON THE BASIS OF THIS ASSUMPTION HAVE ACTIVELY AND ENTHUSIAS- TICALLY PARTICIPATED IN USDOC/REGIONAL POSTS' EXCHANGES ON COMMERCIAL PROMOTION PLANS FOR FY 78 AND 79.

3. THE CRUCIAL ELEMENT HERE FOR SUCCESSFUL COMMERCIAL WORK IS CONTINUAL EXCHANGE OF INFORMATION AMONG REGIONAL POSTS AND BETWEEN REGIONAL POSTS AND USDOC AND DEPT ABOUT PLANNED ACTIVITIES. WHEN INFORMED IN A TIMELY FASHION, WE CAN MAKE QUICK JUDGEMENTS ABOUT THE RELEVANCE OF ANY PARTICULAR ACTIVITY TO THE BAHRAIN MARKET AND. IF JUDGED RELEVANT, LOUDLY REQUEST INCLUSION. WE HAVE FOUND USDOC INCREASINGLY WELL-DISPOSED TO AND SUPPORTIVE OF THIS APPROACH AND WE HAVE ALSO FOUND REGIONAL COORDINATION AMONGST POSTS VASTLY SUPERIOR TO WHAT IT WAS TWO YEARS AGO.

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Message Attributes

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Channel Indicators: n/a
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Concepts: n/a
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Executive Order: N/A
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